



Computacenter and Microsoft

Computacenter and Microsoft enable organisations to realise their full potential with cost-effective and efficient IT solutions.

Business Challenges:

From desktop and server operating systems to messaging infrastructures and collaboration tools, Microsoft's products offer advanced functionality, ease of use, integration and reliability.

With Microsoft technologies playing a crucial role in day-to-day operations, organisations need to ensure they have a knowledgeable and experienced partner to source, deploy and support these solutions.

As a Microsoft Gold partner with hundreds of accreditations, Computacenter provides cost-effective and efficient licence procurement, low-risk implementation and transformation projects, and a full range of managed services that help organisations maximise their investment in Microsoft technologies. For example, Computacenter will enable your organisation to:

- Improve staff productivity by deploying the latest collaboration tools, including Microsoft Windows 7 and Microsoft SharePoint
- Enhance collaboration and efficiency while reducing cost and travel with feature-rich unified communications and messaging infrastructure
- Take advantage of server and desktop virtualisation with Microsoft Server 2008's inbuilt virtualisation technology Microsoft Hyper-V and Microsoft Enterprise Desktop Virtualization (MED-V)
- Simplify the management of cloud and hybrid computing models with proven operating systems and easy to use IT management tools

Key Benefits:

Computacenter and Microsoft enable organisations to optimise their IT infrastructures and increase efficiency.

Our partnership means that organisations can:

Reduce costs: Computacenter helps organisations take advantage of the full functionality of Microsoft's inbuilt and stand-alone IT management tools to automate and streamline time-consuming manual processes, thereby minimising the costs associated with IT administration. We also help organisations procure, implement and support Microsoft products in the most cost-effective manner.

Minimise risk: Our best-practice methodologies and industrialised processes mean that we can deliver Microsoft deployments and migrations with minimal disruption to business operations. We can also ensure that organisations have the correct Microsoft licences to mitigate the risks of non-compliance with licensing agreements.

Drive business growth: We enable organisations to take advantage of the latest Microsoft technologies to increase efficiency, flexibility and agility. For example, we have extensive experience in helping organisations achieve greater security and mobility with Microsoft Windows 7 as well as optimising their server and desktop Windows environments with virtualisation.

"Computacenter's many years of experience in selling and deploying Microsoft based solutions makes them a 'Go-to' partner for Microsoft. Whether it's software licensing, Windows deployment or messaging or virtualisation - Computacenter get the job done!"

Mark Tonkin
Microsoft

Microsoft®
GOLD CERTIFIED
Partner

Partners

Deliverables:

Computacenter helps organisations select, procure, deploy, integrate, manage and support Microsoft technologies.

Our key Microsoft services include:

Software asset management:

We offer a range of services, from software asset appraisals to renewals management, that help organisations avoid over- or under-utilisation of their software licences, thereby safeguarding compliance while minimising cost. Our licence consultants are driven by customer satisfaction, not sales, ensuring you receive advice you can trust.

Implementation and integration:

From desktop operating system upgrades to Microsoft Exchange migrations, we provide fully qualified engineers and experienced project managers to ensure that your deployments run on time and to budget. Our breadth of expertise means we can deliver end-to-end solutions incorporating your hardware requirements as well as Microsoft software.

Support:

We can provide onsite or offsite support for key Microsoft applications as part of our portfolio of managed services. Our support services are delivered in accordance with stringent service level agreements and incorporate continuous improvement initiatives.

Why Computacenter?

Computacenter has worked with Microsoft for more than 20 years and is a Gold certified partner, which means we are fully qualified to help organisations achieve the greatest value from their Microsoft technologies.

- Computacenter is one of the top three Microsoft large account resellers (LARs) in the UK

- We offer a single source for procuring, implementing and supporting all Microsoft technologies
- Computacenter has a dedicated software licensing practice led by specialists in Microsoft licensing
- Our team includes 1,500 Microsoft Certified Professionals

Consultancy Services

Computacenter's consultancy capabilities cover client devices and messaging as well as the datacentre and networking, which means we can offer sound technical advice gained from achieving highest level accreditations and practical experience in their field.

Commercial Solutions

Our commercial solutions enable significant cost savings whilst increasing productivity. We do this by assessing the environment and looking where best practice can be implemented in order to drive operational costs down thus improving operating profit. It is not always about buying the cheapest at the time, but looking at the benefit of said solution over a 3-5 year period and comparing it to other options available to make an informed decision. Through a simple equation, based on independent industry capability matrix and criteria, Computacenter can provide customers with a realistic view of how each commercial option could benefit them;

Proven Expertise

Our software asset management services have helped a range of organisations make financial savings, including law firm Eversheds and retailer Speedy Hire, to make cost savings of up to £1 million. We also helped Crest Nicholson upgrade its Microsoft server and desktop operating systems to improve staff productivity and provide a managed service to Marks & Spencer that includes supporting all the company's Windows-based systems to safeguard business continuity.

What next?

To find out how Computacenter and Microsoft can help you, please visit:

www.computacenter.com/microsoft

or email:

technology@computacenter.com